



Commission, Transfer, Returns

Commission Structures

- #1-33% total possible 28% Base with prizes
- #2- 37% total possible 32% Base with NO prizes

The following are the same for both choices:
3% units attend a council training, conduct a kick off and sign up before June 3rd (units must do all three)
2% if approved unit goal is met and or exceeded
2% late fee on payments made after December 6th .

Holding a unit kickoff, attend a council training and sign up by June 3rd will earn you an additional 3% (you must do all three to earn the 3%). This is closely tied to a unit's ultimate success. **You will need to email a picture before September 20th**, of your kickoff to Anna Marie at AnnaMarie.Jackowski@Scouting.org.

All money is due by December 6th, 2019 to the Blue Grass Council Service Center. Payments can be made by a Unit Check or Credit Card. A 2% late fee will be charged on payments made after December 6th, 2019.

Returns and Transfers of Product

As a courtesy to our units and in gratitude for their participation in the sale, the council accepts limited returns of Show-N-Sell product. The council is unable to return any product to Camp Masters and so implements the following guidelines in order to fulfill its fiduciary responsibility to the Scouting movement locally. The council asks that all units make a good faith effort to sell the product ordered until the return window.

Return policy

Units can return to the Council 50% of the dollar value of the unit's Show-N-Sell order in full, ***Product must be in original sealed, unopened cases if you have full cases of one product, otherwise individual containers will be excepted.*** Returns will be accepted on Thursday, October 24th and Friday October 25th from 9:00am-4:30pm, Saturday, October 26th, 10:00am to 2:00pm, at the Council's Scout Service Center.

Transfer of product between units

Units may transfer product to other units for use in Show-N-Sell activities. In order to keep an accurate accounting of what product is being sold by which unit (for inventory tracking, invoicing, goal achievement, and prize ordering purposes), please send an email to Anna Marie at the time of the transfer to AnnaMarie.Jackowski@Scouting.org outlining the transfer and copying the leaders of both units. Units are not to transfer product for use by another unit to cover Take Orders. We depend on Take Orders and we use the returned product from Show-N-Sell and to achieve goals. Transfers within **two weeks** of the return dates October 24th, 25th and 26th, will be considered part of the unit's return and counted towards the 50% return limit. Transfer information needs to be received by email **two weeks** prior to making your Show-N-Sell order payments due October 30th, anything after this will need to be handled between the units themselves.