Different Ways To Sell Popcorn:

Show and Sell – a booth type sale

Scouts sell popcorn they have at various locations, asking people to “…support them in their Scouting program.” Get permission to sell near a store or other heavily trafficked area. You order full cases of popcorn. Each Scout can count all sales toward their prizes. Any leftover popcorn can be used to fill your Take Order Sale needs.

Note: Chocolate Popcorn is not available for Show & Sell

Take Order – a door-to-door type sale

Scouts sell door-to-door with their order form. All products including those containing chocolate can be ordered. Visit neighbors, ask relatives, have mom and dad take an order form to work.

Show and Deliver – a door-to-door type sale

Selling door-to-door with product in-hand allows Scouts to make the sale, deliver the product, and collect the money all in one visit. Show and Deliver occurs at the same time as Take Order selling

Online Sales

Online sales allow your Scouts to reach beyond their neighborhoods and sell across the country. Customers order online and CAMPMASTERS ships the popcorn directly to them. You do not have to handle any popcorn or money yourself. Online sales count toward prizes and commissions.

Online accounts are created at the Pack/Troop/Crew level. August 1st – December 31st.